III. ATTACK BY STRATAGEM

- 1. Sun Tzu said: In the practical art of war, the best thing of all is to take the enemy's country whole and intact; to shatter and destroy it is not so good. So, too, it is better to recapture an army entire than to destroy it, to capture a regiment, a detachment or a company entire than to destroy them.
- 2. Hence to fight and conquer in all your battles is not supreme excellence; supreme excellence consists in breaking the enemy's resistance without fighting.
- 3. Thus the highest form of generalship is to balk the enemy's plans;

(Perhaps the word "balk" falls short of expressing the full force of the Chinese word, which implies not an attitude of defense, whereby one might be content to foil the enemy's stratagems one after another, but an active policy of counterattack. Ho Shih puts this very clearly in his note: "When the enemy has made a plan of attack against us, we must anticipate him by delivering our own attack first.")

the next best is to prevent the junction of the enemy's forces:

(Isolating him from his allies. We must not forget that Sun Tzu, in speaking of hostilities, always has in mind the numerous states or principalities into which the China of his day was split up.)

the next in order is to attack the enemy's army in the field

(When he is already at full strength.)

and the worst policy of all is to besiege walled cities.

4. The rule is, not to besiege walled cities if it can possibly be avoided.

The preparation of mantlets, movable shelters, and various implements of war, will take up three whole months; (It is not quite clear what the Chinese word, here translated as "mantlets", described. Ts'ao Kung simply defines them as "large shields," ...)

and the piling up of mounds over against the walls will take three months more.

5. The general, unable to control his irritation, will launch his men to the assault like swarming ants,

(This vivid simile of Ts'ao Kung is taken from the spectacle of an army of ants climbing a wall. The meaning is that the general, losing patience at the long delay, may make a premature attempt to storm the place before his engines of war are ready.)

with the result that one-third of his men are slain, while the town still remains untaken. Such are the disastrous effects of a siege. 6. Therefore the skillful leader subdues the enemy's troops without any fighting; he captures their cities without laying siege to them; he overthrows their kingdom without lengthy operations in the field.

(Chia Lin notes that he only overthrows the Government, but does no harm to individuals. The classical instance is Wu Wang, who after having put an end to the Yin dynasty was acclaimed "Father and mother of the people.")

7. With his forces intact he will dispute the mastery of the Empire, and thus, without losing a man, his triumph will be complete.

(Owing to the double meanings in the Chinese text, the latter part of the sentence is susceptible of quite a different meaning: "And thus, the weapon not being blunted by use, its keenness remains perfect.")

This is the method of attacking by stratagem.

8. It is the rule in war, if our forces are ten to the enemy's one, to surround him; if five to one, to attack him; (Straightway, without waiting for any further advantage.)

if twice as numerous, to divide our army into two.

9. If equally matched, we can offer battle;

if slightly inferior in numbers, we can avoid the enemy;

if quite unequal in every way, we can flee from him.

- 10. Hence, though an obstinate fight may be made by a small force, in the end it must be captured by the larger force.
- 11. Now the general is the bulwark of the State; if the bulwark is complete at all points; the State will be strong; if the bulwark is defective, the State will be weak.
- (As Li Ch'uan tersely puts it: "Gap indicates deficiency; if the general's ability is not perfect, i.e. if he is not thoroughly versed in his profession, his army will lack strength.")
- 12. There are three ways in which a ruler can bring misfortune upon his army:-
- 13. (1) By commanding the army to advance or to retreat, being ignorant of the fact that it cannot obey. This is called hobbling the army.
- (Li Ch'uan adds the comment: "It is like tying together the legs of a thoroughbred, so that it is unable to gallop." One would naturally think of "the ruler" in this passage as being at home, and trying to direct the movements of his army from a distance. But the commentators understand just the reverse, and quote the saying of T'ai Kung: "A kingdom should not be governed from without, and army should not be directed from within." Of course it is true that, during an engagement, or when in close touch with the enemy, the general should not be in the thick of his

own troops, but a little distance apart. Otherwise, he will be liable to misjudge the position as a whole, and give wrong orders.)

14. (2) By attempting to govern an army in the same way as he administers a kingdom, being ignorant of the conditions which obtain in an army. This causes restlessness in the soldier's minds.

(Ts'ao Kung's note is, freely translated: "The military sphere and the civil sphere are wholly distinct; you can't handle an army in kid gloves." And Chang Yu says: "Humanity and justice are the principles on which to govern a state, but not an army; opportunism and flexibility, on the other hand, are military rather than civil virtue s to assimilate the governing of an army"—to that of a State, understood.)

15. (3) By employing the officers of his army without discrimination,

(That is, he is not careful to use the right man in the right place.)

through ignorance of the military principle of adaptation to circumstances. This shakes the confidence of the soldiers.

(I follow Mei Yao-ch'en here. The other commentators refer not to the ruler, as in SS. 13, 14, but to the officers he employs. Thus Tu Yu says: "If a general is ignorant of the principle of adaptability, he must not be entrusted with a position of authority." Tu Mu quotes: "The skillful employer of men will employ the wise man, the brave man, the covetous man, and the stupid man. For the wise man delights in establishing his merit, the brave man likes to show his courage in action, the covetous man is quick at seizi ng advantages, and the stupid man has no fear of death.")

16. But when the army is restless and distrustful, trouble is sure to come from the other feudal princes. This is simply bringing anarchy into the army, and flinging victory away.

17. Thus we may know that there are five essentials for victory:

(17:1) He will win who knows when to fight and when not to fight.

(Chang Yu says: If he can fight, he advances and takes the offensive; if he cannot fight, he retreats and remains on the defensive. He will invariably conquer who knows whether it is right to take the offensive or the defensive.)

(17:2) He will win who knows how to handle both superior and inferior forces.

(This is not merely the general's ability to estimate numbers correctly, as Li Ch'uan and others make out. Chang Yu expounds the saying more satisfactorily: "By applying the art of war, it is possible with a lesser force to defeat a greater, and vice versa. The secret lies in an eye for locality, and in not letting the right moment slip. Thus Wu

Tzu says: 'With a superior force, make for easy ground; with an inferior one, make for difficult ground.'")

(17:3) He will win whose army is animated by the same spirit throughout all its ranks.

(17:4) He will win who, prepared himself, waits to take the enemy unprepared.

(17:5) He will win who has military capacity and is not interfered with by the sovereign.

(Tu Yu quotes Wang Tzu as saying: "It is the sovereign's function to give broad instructions, but to decide on battle it is the function of the general." It is needless to dilate on the military disasters which have been caused by undue interference with operations in the field on the part of the home government. Napoleon undoubtedly owed much of his extraordinary success to the fact that he was not hampered by central authority.)

18. Hence the saying: If you know the enemy and know yourself, you need not fear the result of a hundred battles. If you know yourself but not the enemy, for every victory gained you will also suffer a defeat.

(Li Ch'uan cites the case of Fu Chien, prince of Ch'in, who in 383 A.D. marched with a vast army against the Chin Emperor. When warned not to despise an enemy who could command the services of such men as Hsieh An and Huan Ch'ung, he boastfully replied: "I have the population of eight provinces at my back, infantry and horsemen to the number of one million; why, they could dam up the Yangtsze River itself by merely throwing their whips into the stream. What danger have I to fear?" Nevertheless, his forces were soon after disastrously routed at the Fei River, and he was obliged to beat a hasty retreat.)

If you know neither the enemy nor yourself, you will succumb in every battle.

(Chang Yu said: "Knowing the enemy enables you to take the offensive, knowing yourself enables you to stand on the defensive." He adds: "Attack is the secret of defense; defense is the planning of an attack." It would be hard to find a better epitome of the root-principle of war.)