Zinc Gluconate and the Common Cold: a Controlled Clinical Study

J C GODFREY, B CONANT SLOANE, D S SMITH, J H TURCO, N MERCER AND N J GODFREY

1Huntingdon Valley, Pennsylvania, USA; 2Dartmouth College Health Service, Hanover, New Hampshire, USA

A report in 1984 on the success of zinc gluconate against common cold symptoms could not be confirmed in three subsequent studies, which are now known to have used formulations that inactivated zinc. A non-chelating formulation including glycine, which releases 93% of contained zinc into saliva, was tested in a randomized, placebo-controlled, double-blind trial in 73 young adults. Efficacy was recorded in symptom diaries using a symptom severity rating. Patients’ symptoms first appeared 1.34 days prior to entry to the study in both groups. Disappearance of symptoms occurred after an additional 4.9 days for zinc-treated patients versus 6.1 days for placebo-treated patients. A difference was noted in the efficacy of treatment if it was started 1 day after symptom onset: cold duration was an additional 4.3 days in zinc-treated patients compared with 9.2 days for placebo-treated patients. Cough, nasal drainage and congestion were the symptoms most affected, and only mild side-effects were noted.

KEY WORDS: ZINC GLUCONATE – GLYCINE; UPPER RESPIRATORY TRACT INFECTION; COLD SYMPTOM RELIEF
Attempts made to duplicate the success which Eby et al.\textsuperscript{1} had in 1984 in reducing the duration of the common cold using zinc gluconate have generally been disappointing, the probable reason being that zinc gluconate was inactivated by additives used to mask its unpleasant taste. It has been demonstrated that of these agents, e.g. citric acid, tartaric acid,\textsuperscript{2} mannitol/sorbitol,\textsuperscript{3} inactivate zinc by chelation in saliva.\textsuperscript{5,6} Unflavoured zinc gluconate and the zinc gluconate - glycine (ZGG) lozenges used in the present study release 90 – 93% of zinc ions whereas citric acid and mannitol/sorbitol formulations release no zinc ions when dissolved in the mouth.\textsuperscript{6} If the presence of zinc ions in the mouth is required for an effect on the common cold, chelation of zinc may be the reason why the subsequent studies were unsuccessful. This is further suggested by another study, which found a significant reduction of symptoms when a non-chelating formulation was used.\textsuperscript{7}

The present study was carried out to test the hypothesis that pleasant-tasting ZGG lozenges that release 93% of the ionic zinc into saliva may produce similar efficacy to that originally reported by Eby et al.\textsuperscript{1}

**TREATMENT**

A total of four candidate placebos containing different ratios of highly astringent tannic acid and traces of saccharin were investigated, and a taste test study was conducted to determine which of these formulations most closely matched the ZGG lozenges. Unrelated symptom-free adult volunteers (four men, four women) were asked to compare each of the four placebos with active treatment lozenges. A Latin-square design was used to ensure that the placebo was presented in the first half of the time for each placebo and that each placebo was tested in each of the four trial positions twice. The placebo that subjects considered most like ZGG in astringency and pleasantness was selected; it contained US Pharmacopoeia tannic acid, glycine and calcium saccharinate in an orange-flavoured, boiled candy base, weighed 4.5 g and was identical to the ZGG lozenges in all characteristics. The ZGG lozenges, which were prepared in the same boiled candy base as the placebo contained glycine and zinc gluconate trihydrate, and the zinc content was 5.26 ± 0.20 mg/g, or 23.7 mg zinc in each 4.5 g
lozenge. Placebo and ZGG lozenges were bacteriologically sterile.

Patients were provided with 16 lozenges at their first visit to the clinic (day 0) and at the second visit, 2 days later, a further 64 lozenges were prescribed if symptoms persisted. They were instructed (both verbally and in writing) to suck, not chew, the lozenges as required but at not less than 2-h intervals taking up to a maximum of eight lozenges per day. Patients were also provided with paracetamol and instructed not to exceed the dosage stated on the label, nor to use any other form of medication.

**STUDY DESIGN**

Randomization by a third party was used to assign the 87 participants to treatment groups. A pharmacist, using a randomization table provided by the study statistician, packaged containers for individual subjects with lozenges according to the production run number and subject identification number. Patients, investigators and the pharmacist were, therefore, all blinded as to which treatment individual patients had received.

All patients kept diaries recording the severity of their symptoms upon enrollment, at 6 and 12 h after the first dose of the study medication, and at 20.00 h on each subsequent day. They were instructed to rate the severity of 10 cold symptoms on a scale of 0 – 3 (0, none; 1, mild; 2, moderate; and 3, severe) and, in addition, were asked to record any side-effects.

The containers issued by the investigators were returned with unused lozenges so that counts could be made and daily usage by the two treatment groups could be compared.

**STATISTICAL ANALYSIS**

Comparisons of the demographic data for the placebo- and ZGG-treated groups, as well as a determination of the patient's level of awareness as to which treatment they were receiving were performed using the $\chi^2$-test. Student's $t$-test was used to compare average daily usage of lozenges by the two treatment groups and a two-way analysis of variance was used to test treatment effect and immediacy of treatment. The level of statistical significance adopted for all comparisons was 5%.

**RESULTS**

A total of eight ZGG- and six placebo-treated patients withdrew from the trial leaving 35 and 38 evaluable patients, respectively. Illnesses that resulted in patients withdrawing from the study were as follows: two patients had bronchitis and one had viral gastro-enteritis in the placebo treatment group; and there was one patient with influenza and one with a bacterial infection in the ZGG treatment group. Other reasons for withdrawing were: failure to appear at follow-up (three ZGG- and one placebo-treated patient); efficacy doubted by the patient (one ZGG- and one placebo-treated patient); nausea (one ZGG- and one placebo-treated patient); and sports injury (one ZGG-treated patient).

Demographic data for the 73 patients evaluated in the trial are shown in Table 1. The age range for the ZGG treatment group (18 – 40 years) was greater than that of patients in the placebo group (18 – 24 years); however, the mean duration of colds for those patients in the ZGG treatment group who were older than 24 years was the same as for those who were under 25 years of age. The mean number of days that the patients had experienced symptoms prior to entering the programme was 1.34 days, the same mean for both groups. There was no significant ($P < 0.05$) difference between the ZGG and placebo treatment groups as to the distribution of female and male participants. The ethnic origin of the participants was as follows: 59 Caucasians;
six Asians; four blacks; one native American; and three of unknown origin.

**EFFICACY**

Mean numbers of symptoms at entry were 6.5 ± 1.6 in ZGG-treated patients and 6.6 ± 1.6 in placebo-treated patients. The size of the reduction in both frequency and severity of individual symptoms after 7 days of treatment is presented in Table 2. The difference between ZGG and placebo, by the criterion of symptom severity reduction, was noticable by day 5 and was significant \( P < 0.025 \) by day 7. At day 7, five (14.3%) of the 35 ZGG-treated patients had a total of 15 symptoms, whereas 17 (44.7%) of the 38 placebo-treated patients had a total of 45 symptoms.

In the present study, the strict criterion of complete disappearance of all symptoms was used as the definition of the cold being over. Considering all treated patients, the average duration of the cold after treatment was initiated was 1.27 days less \( (t = 2.01, P < 0.05) \) for the ZGG treatment group (4.86 days) than for the placebo group (6.13 days). After day 4, the rate at which patients taking ZGG became symptom-free increased rapidly compared with the placebo-treated patients and became significantly \( (P = 0.05) \) different compared with placebo by day 6 (Table 2).

Anecdotal evidence suggested that the earlier ZGG treatment was initiated the shorter was the duration of the cold. It was planned *a priori* to test the effect of day of entry on duration of the cold after entering study. The 73 evaluable patients consisted of 21 ZGG- and 23 placebo-treated patients who had had symptoms for 1 calendar day prior to entering (day 1 patients), and 14 ZGG- and 15 placebo-treated patients with symptoms for 2 calendar days prior to entry (day 2 patients). In a two-way analysis of variance both the treatment effect (zinc versus placebo) and the number of days with symptoms prior to treatment (day 1

---

**TABLE 1**

Demographic data for 73 patients with common cold symptoms treated with up to eight placebo or zinc gluconate – glycine (ZGG) lozenges per day for 7 days

<table>
<thead>
<tr>
<th>Characteristic</th>
<th>ZGG</th>
<th>Placebo</th>
</tr>
</thead>
<tbody>
<tr>
<td>No. of patients</td>
<td>35</td>
<td>38</td>
</tr>
<tr>
<td>Male</td>
<td>23</td>
<td>21</td>
</tr>
<tr>
<td>Female</td>
<td>12</td>
<td>17</td>
</tr>
<tr>
<td>Age (years)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Median</td>
<td>21.2</td>
<td>20.1</td>
</tr>
<tr>
<td>Range</td>
<td>18 – 40</td>
<td>18 – 24</td>
</tr>
<tr>
<td>Mean no. days with symptoms on entry</td>
<td>1.34</td>
<td>1.34</td>
</tr>
</tbody>
</table>
and versus day 2) were significant at the 0.05 level; there was no interaction effect.

For ZGG-treated patients, the number of days with symptoms while in the study for those who had had symptoms for 1 day before treatment was 4.29 days compared with 5.71 days for those who had had 2 days of symptoms before treatment (Fig. 1); this difference of 1.42 days was significant ($t = -2.198$, $P = 0.035$). When the duration of the cold prior to beginning treatment was allowed for, the significance of the differences between the day 1 and the day 2 ZGG treatment groups was increased to $P < 0.001$ ($t = -3.737$). In terms of severity of symptoms following ZGG treatment, patients in the day 1 treatment group had less than 5% of their original severity in three symptoms compared with six remaining symptoms with as much as 16.7% of the original severity among the day 2 ZGG-treated patients (Fig. 2). The analysis by day of entry (ZGG versus placebo) indicated that by day 7 there was only one day 1 ZGG-treated patient with a symptom severity score of 1 in each of three symptoms, compared to eight day 1 placebo-treated patients with an average severity score of 2.6 in an average of 2.4 symptoms. Drainage and congestion still had incidences of 33% and 31%, respectively, among placebo-treated patients, but the ZGG-treated patient reported only a 5% residual drainage incidence and recorded no congestion at all (Fig. 3).

**EFFECT OF PLACEBO**

For a truly inactive placebo, the total duration of symptoms would be expected to be the same. i.e. those who had entered after 1 day of

| TABLE 2 |

**Frequency and severity of cold symptoms remaining in 73 patients with common cold symptoms after treatment with up to eight placebo or zinc gluconate – glycine (ZGG) lozenges per day for 7 days**

<table>
<thead>
<tr>
<th>Symptom</th>
<th>Frequency&lt;sup&gt;a&lt;/sup&gt;</th>
<th>Severity score&lt;sup&gt;b&lt;/sup&gt;</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>ZGG</td>
<td>Placebo</td>
</tr>
<tr>
<td>Cough</td>
<td>2/26 (7.7%)</td>
<td>7/31 (22.6%)</td>
</tr>
<tr>
<td>Nasal drainage</td>
<td>4/31 (12.9%)</td>
<td>11/32 (34.4%)</td>
</tr>
<tr>
<td>Nasal congestion</td>
<td>3/24 (12.5%)</td>
<td>12/28 (42.9%)</td>
</tr>
<tr>
<td>Hoarseness</td>
<td>1/27 (3.7%)</td>
<td>3/27 (11.1%)</td>
</tr>
<tr>
<td>Sore throat</td>
<td>2/29 (6.9%)</td>
<td>4/28 (14.3%)</td>
</tr>
<tr>
<td>Scratchy throat</td>
<td>0/23 (0%)</td>
<td>2/26 (7.7%)</td>
</tr>
<tr>
<td>Sneezing</td>
<td>1/21 (4.8%)</td>
<td>3/28 (10.7%)</td>
</tr>
<tr>
<td>Headache</td>
<td>2/22 (9.1%)</td>
<td>2/28 (7.1%)</td>
</tr>
<tr>
<td>Muscle ache</td>
<td>1/16 (6.3%)</td>
<td>1/15 (6.7%)</td>
</tr>
</tbody>
</table>

<sup>a</sup>Results expressed as no. of patients with symptoms remaining/no. of patients with symptoms originally.

<sup>b</sup>Scored on a four-point scale (0, none; 3, severe).
FIGURE 1

Effect of the number of days any common cold symptoms were present prior to entry in 35 patients treated with up to eight zinc gluconate – glycine (ZGG) lozenges per day for up to 7 days.

FIGURE 2

Percentage of symptom severity rated on a four-point scale (0, none; 3, severe) in patients with common cold symptoms for 1 or 2 days prior to treatment with up to eight zinc gluconate – glycine (ZGG) lozenges per day for 7 days.
symptoms would be expected to be symptomatic, and thus receiving treatment, for 1 day longer than if they had entered having had symptoms for 2 days prior to entry. In the present study, those patients on placebo who entered with 1 day, or less, of symptoms were symptomatic for a total of 2.6 days less than those who had had symptoms for 2 days prior to entry. The t-statistic for the net difference in favour of the day 1 placebo treatment group was computed to be -2.954, ($P < 0.01$). The implication is that the placebo used in the study was not totally inactive and that it seems to have produced some benefit if treatment was started early in the course of illness.

The 9.1-day duration of symptoms in the patients receiving placebo who entered after having had symptoms for 2 days more closely approximates the duration expected of a true placebo. Compared with the ZGG-treated patients who started with 1 day of symptoms and had symptoms for a total of 5.3 days, the true placebo-treated patients had symptoms 1.7 times as long.

Looking at the 'day of entry' effect in Figs 1 and 4, it can be observed how much better patients treated with ZGG on day 1 fared than did those who first received ZGG on day 2. Charted in Fig. 5 is the large difference on day 7 favouring patients treated with ZGG on day 1 over patients treated with placebo on day 1: one ZGG-treated patient had three symptoms remaining, whereas eight placebo-treated patients had an average of 2.75 symptoms. The day 2 patients did not fare as well (Fig. 6): four day 2 ZGG-treated patients had a total of 12 symptoms compared with nine day 2 placebo-treated –patients with 23 symptoms remaining. Compared with day 1 patients, day 2 patients benefitted relatively moderately from the ZGG treatment.
**Figure 4**

Percentage of initial symptoms remaining in patients with common cold symptoms for 1 or 2 days prior to treatment with up to eight zinc gluconate – glycine lozenges per day for 7 days.

**Figure 5**

Percentage of symptom severity rated on a four-point scale (0, none; 3, severe) in patients with common cold symptoms for 1 day prior to treatment with up to eight placebo or zinc gluconate – glycine (ZGG) lozenges per day for 7 days.
PATIENTS' INTERPRETATION OF TREATMENT
At their final visits, the patients were asked by the nurse which treatment they thought they had received. A total of 19 patients in each group guessed correctly; 12 of those who had received ZGG and 15 of those who received the placebo guessed incorrectly. In each treatment group there were four who did not know, and these eight patients were divided evenly among the four cells for the test of independence. The resulting $\chi^2$-value of 0.8975 was not significant; thus, the patients did not know which treatment they had received.

MEDICATIONS TAKEN
Returned medication counts showed a high degree of adherence to protocol in both the ZGG and placebo treatment groups. Of the expected daily use of eight lozenges, placebo-treated patients used $7.1 \pm 1.4$ lozenges per day of participation and ZGG-treated patients used $8.1 \pm 1.7$ lozenges per day; the difference in usage was not significant. Paracetamol consumption was low at 7.9 tablets per patient in the 20 placebo-treated patients and 5.9 tablets per patient in the 20 ZGG-treated patients who used the analgesic.

ADVERSE EFFECTS
Of the placebo-treated patients, 30% had adverse experiences that were considered to be related in some degree to the treatment with study medications compared with 35% of the patients who received ZGG. The most common adverse experience in both treatment groups was gastro-intestinal discomfort, which occurred on 12 occasions in placebo-treated patients and 13 times in ZGG-treated patients.

![Figure 6](image)
The only other common complaints were mouth irritation (including taste aberrations), which occurred eight times in placebo-treated patients and 12 times in ZGG-treated patients; dizziness, three times in ZGG-treated patients; and headache once in a ZGG-treated patient. Placebo patients reported one instance each of 'shakes', blood in mucus, weakness, drowsiness and skin discoloration. A total of 29 adverse experiences were recorded in 20 ZGG-treated patients and a total of 25 in 15 placebo-treated patients, or 1.5 and 1.7 per patient, respectively. All adverse experiences resolved spontaneously without further treatment.

**DISCUSSION**

It was hypothesized *a priori* that zinc may have a direct antiviral activity in the oral cavity and that its astringency may be acting upon the trigeminal and/or other nerves that are known to innervate both the oral and the nasal cavities, thus acting to suppress or reduce symptoms. Suppression of symptoms may render the upper respiratory tract a less favourable environment for viral replication. It has been shown in histological studies that rhinovirus causes little damage to the nasal mucosa. The pathogenesis of rhinovirus colds may be via host response, especially the activation of the parasympathetic nervous system and the release of inflammatory mediators, such as kinins and interferon.

In developing a placebo that matched the ZGG lozenge in astringency, there was concern that the placebo might, because of its astringency, not be entirely devoid of activity. It was, however, considered of utmost importance to have a placebo that was truly indistinguishable for the ZGG lozenge. The placebo was not devoid of activity, as demonstrated by the finding of a difference in duration between day 1 entrants and day 2 entrants who took placebo - a difference in the direction opposite to that expected.

A high standard was used to determine the mean duration of colds in the present study. In the literature quoting mean duration of a common cold, it has been specified that the cold is considered to have begun when one or more symptoms are present for 2 days, or two symptoms are present for 1 day. In the present study, the onset of the cold was defined as the time when the first symptom was recognized by the patient. The literature is less specific in defining the end of a cold, but the most conservative investigators consider a cold over when no more that one symptom remains, or when the patient believes that the cold is over. Employing the stated criteria in those studies untreated patients were symptomatic for a total of 9.2 days.

Mean durations, whether the patients were receiving ZGG or placebo, were found to be strongly dependent upon the number of days (1 or 2) that the patients had had symptoms prior to starting treatment. The mean total duration for the day 1 ZGG-treated patients was 5.3 days (1 day prior to treatment plus 4.3 days on treatment). This constitutes a 42% reduction in the duration of the common cold for the day 1 ZGG-treated patients. Patients treated with placebo from day 1 had colds for a mean total of 6.5 days, corresponding to a 29% reduction in duration, which shows a measurable effect of the astringent placebo used in this study.

The rate of reduction of the severity of symptoms may be interpreted as another measure of efficacy. Even with the recognition that placebo in the present study was not entirely devoid of activity, there was a significant \((P<0.025)\) reduction in the severity of symptoms in the ZGG treatment group compared with placebo at day 7; day 7 has been commonly used for comparison in other published studies that include duration and symptom severity data.

The effects observed in the present study...
indicate that there may be a 1 - 2 day 'window of opportunity' for treatment with ZGG before the common cold takes hold. It could be determined from further studies whether cold symptoms would last an even shorter time if ZGG treatment were begun on the day of symptom onset. There were only two patients treated in each study group from day 0: the two ZGG-treated patients in this category had symptoms for a total of 3 and 4 days; and the corresponding placebo-treated patients had symptoms for 4 and 10 days. It is possible that if treatment were started within hours of the onset of symptoms, the overall reduction in symptom duration could be shortened to approximately 3.5 days, representing a 62% reduction. This is in agreement with anecdotal information obtained from casual use of the present ZGG formulation, i.e. that when the lozenges were used at an early stage, the cold seemed to be on 'fast forward'.

The literature on the common cold contains many studies on prophylactic use of such agents as interferons and synthetic drugs in attempts to prevent colds or shorten their duration. Interferon, for example, has demonstrated varying degrees of prophylactic efficacy. Success with such agents has proven to be elusive to date, as most treatments either have had limited efficacy or have had side-effects, such as nasal irritation, that are more severe than the symptoms of the cold. Very few agents have been found to have any effect once the symptoms have developed, i.e. the time when cold sufferers become aware that they are coming down with a cold and are motivated to begin treatment. The present study suggests that the use of properly formulated zinc gluconate may indeed be a useful approach.

It is hypothesized that zinc ions work in two ways: as an antiviral agent, as demonstrated by in vitro studies, and directly on the trigeminal nerve as an astringent. The placebo used in the present study was matched in astringency to the ZGG lozenge; therefore, it was not surprising to discover that the placebo appeared to have some activity, although significantly less that ZGG.

The common cold causes a large economic impact upon world productivity because of the lost man hours. The positive finding of the present report and speculations regarding a mode of action provide a reason for hope that a safe, practical, effective, convenient and inexpensive treatment may now be at hand to alleviate substantially these burdens.

ACKNOWLEDGEMENTS

This study was sponsored by Godfrey Science & Design, Inc., Huntingdon Valley, Pennsylvania, USA and by a grant from the Rorer Pharmaceutical Corp., Fort Washington, Pennsylvania, USA. We are indebted to J Buckley, RPh, C Bradley, RN, S MacDonald, RN, G Poinsette, MA, E Walkling, BA, and Y Baumgartner, MBA, for their valuable technical assistance. Our appreciation is extended to S McKenney and S Diaz for their assistance with study administration.

REFERENCES

2. Fair BM, Conner EM, Bates RF et al. Two


21 Greenberg SB, Harmon MW, Couch RB, et al. Prophylactic effect of low doses of


J C Godfrey, B Conant Sloane, D S Smith, J H Turco, N Mercer and N J Godfrey
Zinc Gluconate and the Common Cold: a Controlled Clinical Study
The Journal of International Medical Research 1992; 20: 234-246
Received for publication 24 January 1992
Accepted 31 January 1992
© Copyright 1992 Cambridge Medical Publications Ltd

Address for correspondence
DR J C GODFREY
1649 Old Welsh Road, Huntingdon Valley, Pennsylvania, PA 19006, USA.

246
Zinc gluconate and the common cold: a controlled clinical study

*J C Godfrey, B Conant Sloans, D S Smith, J H Turco, N Mercer and N J Godfrey*

.................... 234

.................... 247